



PHILLIPS 66 COMPANY

A Division of Phillips Petroleum Company

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October 18, 2002

John (Weeb) Bunch and Bruce Malwitz
Door Miser, LLC
4408 N. 12th Street
Suite 100
Phoenix, AZ 85014

Weeb & Bruce:

I would like to thank you for introducing Phillips 66 to the Door Miser system. This anti-sweat controller has not only met our expectations, but exceeded them.

I personally performed an analysis on the Door Miser system to determine the actual performance of the controller in the field under real world operating conditions in our Circle K convenience stores. I tested several Door Misers in various locations and the results were beyond our expectations. The combined data provided an average of 77.5% off time, and resulted in a reduction of compressor runtime of 19.9% on our freezer cases. We immediately noticed our freezer cases not only reached target temperatures, but also maintained such temperatures even in the middle of an Arizona summer.

I highly recommend this product to anyone who has glass display doors with anti-sweat heaters. The product paid for itself in a short period of time, and did not affect any of our retail operations. On the infrequent occasions when a unit has required service, Door Miser, LLC has responded with the utmost professionalism.

Feel free to share this letter with your potential customers, as we are very satisfied with the Door Miser product and your company.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Spielman".

Michael Spielman, CEM
Utilities Manager, Retail Marketing
Phillips Petroleum Company,
a subsidiary of ConocoPhillips